

Preparing to Sell

You've talked with your Realtor and finalized all the numbers. Now you're ready to officially put your home on the market! This can be an exciting yet stressful time as there may be a few things left to do before the first potential buyer walks through your home.

Use this quick check list to ensure that you've checked over everything in your home that a buyer may see.

INTERIOR:

- Fix any sticking windows or squeaky doors.
- Remove all personal items including family photos.
- Organize your closets (people will open these to view the storage capacity).

EXTERIOR:

- Repaint the front door and any trim that may be chipping (quick, inexpensive fix).
- Mow and edge the lawn.
- Prune trees and shrubs, sweeping up any remaining pieces on the ground.
- Clean and de-clutter your garage.
- Lay a new welcome mat by the front door.
- Clean all leaves and weeds out of your landscaping rocks.

Now that this is all done and you're house is officially up for sale.... It's time to prepare for your very first open house! Remember, first impressions are everything so it's extremely important to take extra time in preparing your home for showings.

To help ease the stress during the morning of your first open house, use this checklist to make sure you've covered everything before the doors open to your potential buyers.

INTERIOR:

- Open all blinds to let natural light in.
- Spray a neutral scented room spray throughout the home an hour before the showing (not just before as it may still be too strong).
- Do one final walk through and cleaning (sinks, light fixtures, showers/tubs, carpet, appliances, window sills, etc.).
- Pack away any pet items and find a temporary new home for your four-legged friends.
- Make all beds in the home.
- Clean off table tops and counters.
- Set temperature at a comfortable level.
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EXTERIOR:

- ___ Sweep off your driveway and sidewalks of any debris.
- ___ Put garbage cans out of sight.
- ___ Pick up any tools, hoses or toys that may be laying around.
- ___ Remove cars from garage and driveway.
- ___ Clean out any cobwebs on your front porch (look up high and down low).